

BARGAINING UPDATE:

VIRGIN CAN DO BETTER

Last week, your TWU member-led representatives and delegates met with Virgin management for the fourth bargaining meeting.

This meeting was initially delayed as the Executive Leadership Team needed to confirm their initial proposal. As expected, **Virgin's offer left much to be desired.**

VIRGIN'S OFFER

Virgin's 4-year offer means your pay rise in the first year's depends on your current classification.

Year 1:	4% - 5%	 Workers that are Entry Level Storeperson or Stores Inspector 1 would receive the 5% pay increase in the first year.
Year 2:	3%	
Year 3:	3%	
Year 4:	3%	

Virgin Stores Crew deserve better.

- Workers made it clear that a far better offer needs to be put on the table before the TWU and broader Bargaining Reps will endorse an offer.
- A 4-year Agreement will not be accepted.
- TGSE Members need to be remunerated appropriately and the overall package needs to reflect the recent financial announcements.

+ A new Dangerous Good Allowance of \$750/year.

PROGRESS BEING MADE

Management seem willing to have a serious look at the classification Matrix.

Management acknowledged that Entry Level Storeperson duties are too exhaustive. They're willing to explore another classification that captures additional duties.

NEXT STEPS

- ▶ **Your TWU Bargaining Reps are putting together a counter proposal** to Virgin's substandard offer, including pay increases and the broader classification structures.
- ▶ If you haven't joined the TWU yet, become a member today. The more members we have, the more pressure on Virgin to reach a better outcome.

JOIN THE TWU TODAY

   @TWUAUS

We need everyone in the union to win the best outcome.

If you're not a member, scan the QR code or **[click here to join now.](#)**

