

# NEGOTIATIONS UPDATE: POSITIVE MOVEMENT



This week in negotiations, your TWU representatives worked through Virgin's updated offer.

## OUR PAY CLAIM:

**Year 1:**

**10%**

**Year 2:**

**8%**

**Year 3:**

**6%**

During the meeting, **we tabled our pay claim. Virgin is expected to respond to the pay claim in the next meeting.**

We made it clear that members expect this EA to be the one where Virgin must compete with cost of living and inflation pressures for it's workers.

## IMPROVED CLAIMS

### INCREASED OFFER: FULL TIME JOBS

If members agree to variable shift lengths on a 5/3 roster pattern, Virgin have said they'll **agree to incorporate in the EA:**

Additionally, VA have confirmed that an extra 5 full time roles will be included in each of SYD, BNE and MEL.



**55%**

**minimum** of full-time roles across Ramp Services

*This would mean the following number of PT to FT conversions completed by Feb/March 2027:*

**BNE: 50 people**

**SYD: 50 people**

**MEL: 40 people**

### ADELAIDE RESOURCE MODEL AND FULL TIME POSITIONS:

- VA has committed to achieve **40% full-time workforce** for Adelaide Ramp Services by working with the TWU and HSR's.
- Members agreed at the beginning of the year in surveys that **no port will be left behind.** Conversations around Adelaide are ongoing.

### SAFEGUARDS FOR VARIABLE SHIFT LENGTHS

VA have proposed the following changes to **updated roster safeguards:**

- **Shifts 8-9hrs (inclusive):** minimum of 2 breaks between 20-40mins each (total 60 minutes).
- **Shifts 9-10hrs (inclusive):** minimum of 3 breaks between 20-35mins each (total 75 minutes).
- **New clause:** Where a break is not provided, VA will allocate the length of the break to the end of the Team Members shift + apply a **200% penalty to the extension.**

We're currently reviewing two draft clauses put forward by VA: Progression & Higher Duties, and Priority Leave, to ensure that they capture the intent of the TWU position.

## WHAT'S NEXT?

- ▶ **Have your say on variable shift lengths & the package:** our consultation survey will be out next week.
- ▶ **We're meeting on 3<sup>rd</sup> August** discuss the DIL/PDO claim, which we've so far rejected.
- ▶ **While there's still work to be done,** this is positive change as Virgin has now dropped its attacks on key entitlements and is working towards our demands.

**TOGETHER, WE ARE STRONGER.**  
**JOIN NOW FOR A BETTER FUTURE.**

[twu.com.au/join](https://twu.com.au/join)



**JOIN THE TWU**

**TWU NSW** Richard Olsen **P:** 1800 729 909 **E:** [info@twunsw.org.au](mailto:info@twunsw.org.au) **W:** [www.twunsw.org.au](http://www.twunsw.org.au)

Authorised by Michael Kaine, National Secretary, Transport Workers' Union. Level 9, 447 Kent St, Sydney 2000 p(02) 8114 6500 [twu@twu.com.au](mailto:twu@twu.com.au)

