

DON'T BE FOOLED BY K&S' LETTERS!

Since filing our Protected Action Ballot last week, K&S has started sending letters directly to workers, trying to convince you to accept an agreement that still falls well short of what you've been fighting for.

Let's be clear: An insultingly low wage offer with a \$200 fuel card and a handful of minor sweeteners don't make up for an agreement that leaves workers well behind industry standards, and keeps K&S divided through multiple agreements.

K&S' "FINAL" WAGE OFFER

Year 1: 4%

Year 2: 4%

Year 3: 4%

DON'T LET A FEW SWEETENERS DISTRACT YOU

K&S has offered a few extras like:

- A \$200 fuel card
- Some allowance increases.
- Small changes to conditions.
- In addition, K&S will renew the Incentive Bonus MOU which provides drivers with an additional \$3000 per year which equates to an additional 2%-3% increase every year

But these sweeteners don't change the big picture.

Workers are still being asked to settle for multiple agreements that fail to properly lift wages, refuses one National Agreement, fails to Close the Gap and leaves standards behind the rest of the industry.

DON'T ACCEPT THEIR EXCUSES

Management says the business has lost contracts and can't do a better offer because of that.

Workers have heard this story before.

- When contracts are won, CEO's and executives reward themselves.
- When contracts are lost, workers are expected to wear the cost.

You shouldn't be expected to keep paying the price while companies compete by driving down your wages and conditions.

IF THEY ASK YOU, TELL THEM THE TRUTH

If your manager asks what you think about the letter, tell them:

- "I'm not happy with the offer."
- "I want an agreement that closes the gap."
- "I want one National Agreement that brings workers together."
- "I'm standing with my workmates for a better deal."

The more workers who speak up, the stronger our negotiating position becomes, and the easier we can get K&S to come to the table with an offer that you deserve.

NEXT STEPS

K&S won't improve its offer unless workers stand together and demand it. Now is the time to show the company we're serious about winning fair pay, stronger job security and one National Agreement.

- ▶ **Talk to your delegates and organisers for more information.**
- ▶ **Join the TWU if you're not already a member.**
- ▶ **Be ready to stand together and take action and win a fair deal.**

2026 *our roads, our skies, our future*

This year, over 220 TWU Enterprise Agreements expire at the same time.

That's over 60,000 transport workers standing together to lift standards, end the race to the bottom and stop client attacks on job security.

This is our moment to win industry-wide change.