

VIRGIN PAY OFFER STILL WELL SHORT

Next week your member led bargaining team meets again with Virgin management. By standing together, you've ensured improvements from management's original pay offer. But from the table below, it still falls well short of our claim and current rates of other ground workers like Menzies. **In a week when Virgin has announced a strong return to profit, a sub-standard pay offer will not fly.**



Classification Level	Award	VA Offer	TWU position	Menzies 1 yr of service	Menzies 3 yrs of service
1	\$24.34	\$24.83	\$27.00	\$24.65	\$27.63*
2	\$24.45	\$25.67	\$27.50	\$26.53	\$28.80
3	\$24.86	\$26.60	\$28.00	\$27.44	\$30.16
4	\$25.55	\$28.89	\$30.00	\$28.51	\$32.80
5	\$26.70	\$30.44	\$31.50	\$31.30	\$33.39
6	\$27.58	\$31.44	\$32.50	\$31.86	\$34.41
PC LH	\$28.76	\$32.44	\$35.00	\$33.76 (L7)	\$34.41 (L7)

*Menzies currently offering this hourly amount at employment commencement

As you can see, the current VA offer is less than brand-new entrants earn at every level at Menzies, and for VA workers who've been around for two or more years, the rates fall alarmingly behind.

The message from members is that all classifications need a significant correction, especially those in the lower classifications where cost of living is really biting. **TWU members will not be divided.**

▶ OVERWHELMING PLEDGE CARD RESPONSE

Congratulations to the hundreds and hundreds of members who have completed action pledge cards. The message is clear that Virgin must step up in its pay offer, and lock away key improvements to higher duties, part time conditions and hours, overtime, status quo and health and safety provisions to reach a deal.

WHERE IS OUR STORES RESPONSE?

It has now been weeks since Virgin management committed to come back with a response to our Stores claims, with the bargain now being held up by its refusal. TWU delegates across all Virgin and VARA work groups have met and are writing to Virgin with a number of concerns, including the lack of Stores response.

NEXT STEPS

- The joint delegate group is taking the historic step of writing to Bain and Virgin with concerns – including lack of Stores proposal and failure to respond to Bain claim
- Ground bargaining meeting will be **19** October
- Report back meetings after bargain and consideration of escalation plan



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